



From  
concept to  
business



# Scale-up your business and go-to-market!

Are you an ambitious start-up or SME in water- or biobased technology?  
Are you looking for facilities, knowledge and expertise to scale-up your  
innovative product more quickly? Do you need assistance in finding your  
(first) international clients? Are you open to an inspiring open innovation  
environment? Then the BioBizz hub is for you!

As part of the Watercampus ecosystem in the Northern part of the  
Netherlands, Paques is building the BioBizz hub on its premises, where  
innovative water and biobased technologies can be commercialised.  
The BioBizz hub offers state-of-the-art facilities, such as a laboratory  
and testing facilities, various spaces for living office and getting together  
and a workplace to manufacture products.

In addition to the facilities, you can use the knowledge, expertise and network  
of Paques and its regional partners. This support is unique and will help you  
in successful scale-up and bring your innovative product to market.

## The BioBizz hub offers you:

- Over 50 years of experience in scaling up technology, from lab to industry
- A state-of-the-art laboratory
- A large testing facility for prototypes and pilots
- Well-equipped offices
- Innovative ecosystem with other start-ups
- Support in engineering, sales, business and finance
- Access to Paques' go-to-market experience
- Access to Paques' extensive network of companies and knowledge institutes



The BioBizz hub is financially supported by:



European Union  
European Regional  
Development Fund



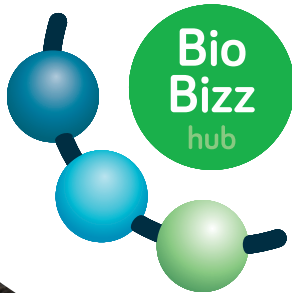
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VALORISING WATER AND BIOBASED TECHNOLOGIES



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### What can the BioBizz hub do for you?

Besides the excellent facilities at a competitive rate, the support of the BioBizz hub goes far beyond the support of other hubs. You will have access to Paques' professional R&D infrastructure, engineering experience and indirect you will profit from the extensive international network the company has. The fact that you work in an innovative environment with other pioneering start-ups and SME's is very inspiring.

Furthermore, the BioBizz hub can assist you in the non-technological support to make your business successful. A network of experts is available to help you answer questions like:

- Do I focus on the right market?
- Do I have a realistic business case?
- Would a partnership be desirable?
- How do I get additional funding?

Activities such as workshops relating to operational management, legal aspects, funding etc. will be organized on a regular basis.

### Interested in joining the BioBizz hub?

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*Since its founding date, innovative biotechnology has been the focus at Paques. In more than 50 years the company has become a leading international player in the global market of wastewater & gas treatment.*



*The world's future lies in a biobased economy and the Dutch government wants a third of all resources to become biobased by 2030. In order to contribute to that goal Paques developed the BioBizz hub, where innovative water and biobased technology companies can be located on the premises of Paques in Balk.*

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